



August 22, 2022

## State Lands Timber Sale Information

Sealed bids will be received by mail at 3544 Kettle Moraine Road, Hartford, WI 53027 up to September 20<sup>th</sup> 2022 at 1:00pm and will be opened immediately thereafter for timber stumpage described in this prospectus. Bid opening may be attended in person or virtually. To attend virtually, please call 1-929-205-6099, meeting ID 85481431316 or follow this link for the meeting:

<https://us02web.zoom.us/j/85481431316?pwd=bGZiRUQzaVVVMiBDeUw5NU5RWEdMQT09#success>

For questions about this bid opening- contact: Ben Ross (608)485-2402 benjamin.ross@wisconsin.gov

This bid opening will be held for 2 tracts, one at Theresa Wildlife Area and the other at the Kettle Moraine State Forest-Pike Lake Unit.

<u>Sale Name</u>	<u>Tract #</u>	<u>Acres</u>	<u>Timber Type</u>	<u>MBF</u>	<u>Pulp Tons</u>	<u>Min Bid</u>
Theresa Hardwoods	01-20	37	Hardwoods	143	727	\$22,313.20
Pike Lake Kettles	01-22	89	Hardwoods	145	2,315	\$29,874.90

### BIDDING REQUIREMENTS

- Bidding Procedure for Timber Sales
  - Bids will be made by species for each tract.
  - Estimated volumes and utilization specifications are listed on individual sale prospectus maps. Bid according to volumes listed on individual sale prospectus and/or maps.
  - The **high bidder** will be determined by the **greatest total bid** for each tract.
  - Bids will be opened in random order.
  - Bidders in attendance (virtual)** can remove their bid from consideration before each individual tract is opened. Bidders must identify themselves by clearly stating their name, address, and telephone number PRIOR to a bid being opened to withdraw their bid from consideration.
- Bids may be made on one or more tracts.
- Submit each bid in an **individual sealed envelope** marked "Bid for Timber Stumpage" with the timber sale name, and tract number on the outside. Wisconsin DNR Timber Sale Bid Forms must be used to make bids on DNR timber sales and is included with the individual sale prospectus
- A per unit bid must be made on every item on a tract. No "zero" bids for any species or products will be accepted.
- Winning bidders will be notified within 24 hours of bid opening and **must sign the timber sale contract and submit an acceptable performance bond within 6 weeks of the bid opening**. If the winning bidder fails to execute the contract and submit an acceptable performance bond, the bidder shall be required to forfeit to the department an amount equal to 10% of the total bid amount. Failure to forfeit the 10% penalty will result in the bidder being considered ineligible to bid on any state or GNA timber sales for a two-year period.
- A **Performance Bond or Letter of Credit** is required before awarding of contract. The bond shall be fifteen percent (15%) of the total bid value or a minimum of \$1000.00, whichever is greater. The

bond will be held intact by the Department of Natural Resources until the satisfactory completion of the timber sale contract. Performance bonds in a form of other than cash for these sales must expire no earlier than **1-year past contract expiration date**.

- The Department of Natural Resources reserves the right to reject any and all bids.

### SALES TAX CERTIFICATION

- A [Sales and Use Tax Exemption Certificate](https://www.revenue.wi.gov/DORForms/s-211-inst.pdf) must be provided at the signing of the contract. This certificate is required to cover a contractor or individual reselling stumpage harvested for firewood/fuelwood and mills and manufacturing facilities. More information about the certificate can be found at <https://www.revenue.wi.gov/DORForms/s-211-inst.pdf>

### UTILIZATION

- See individual timber sales for utilization specifications.

### SCALING AND PAYMENT

- If eligible for deferred payment option, payment for timber removed from site must be made within 30 days after invoice.
- If not eligible for deferred payment option, no wood will be hauled from the sale area until advanced payment is made.
- The mill scale ticket system will be used as the preferred method of sale administration. Other scaling systems may be used at the discretion of the Department of Natural Resources.
- No refunds of stumpage payments will be made for un-removed wood, and wood left on the sale area at contract expiration shall revert to the seller.
- Scribner Decimal C Log Rule shall be used for scaling logs. Conversion from MBF to cords or cords to MBF shall be 2.44 cords per MBF for softwoods and 2.2 cords per MBF for hardwoods.
- Weight scale conversions will be at rates as specified in the Department of Natural Resources timber sale handbook listed below, unless the individual timber sale has specific mixed species pro-rates/conversions.

#### CORDWOOD WEIGHT CONVERSION FACTORS POUNDS PER CORD

<u>Species</u>	<u>Weight (lbs.)</u>	<u>Weight (tons)</u>	<u>Species</u>	<u>Weight (lbs.)</u>	<u>Weight (tons)</u>
Ash	4600	2.3	Jack pine	4250	2.125
Aspen	4500	2.25	Locust	5300	2.65
Balsam	4250	2.125	Mixed hardwood	4800	2.4
Balsam poplar	4900	2.45	Red oak	5500	2.75
Basswood	3850	1.925	Red pine	4500	2.25
Beech	5050	2.525	Soft maple	4550	2.275
Black Cherry	4300	2.15	Spruce	4000	2.0
Cedar	3150	1.575	Tamarack	4650	2.325
Cottonwood	4650	2.325	White birch	4800	2.4
Elm	5000	2.5	White oak	5850	2.925
Hard maple	5100	2.55	White pine	4200	2.1
Hemlock	4800	2.4	Yellow birch	5350	2.675
Hickory	5400	2.7			

## **CONTRACT PERIOD**

1. All contracts offered during this bid opening will expire **June 30<sup>th</sup>, 2025** unless noted on individual timber sale map.

## **CONTRACT EXTENSIONS**

Contract extensions will not be granted without justifiable reason. Justification will be determined by the Department of Natural Resources.

Contract expiration dates are given on the timber sale map. Contract extensions are not guaranteed. All extensions, if granted, will be for 1 year. Extension requests will be considered with the following conditions:

### **One and Two-year contracts**

- 1st extension – 5% increase in stumpage rate
- 2<sup>nd</sup> extension – an additional 10% increase in stumpage rate

### **Three and Four-year Contracts**

- 1st extension – 15% increase in stumpage rate (only 1 extension granted)

## **OTHER CONDITIONS**

1. Wisconsin's Best Management Practices for Water Quality, Woody Biomass Harvesting Guidelines, and Best Management Practices for Invasive Species must be followed on all DNR timber sales. More information on these management guidelines can be found at the links found below.

Water Quality BMPs: <https://dnr.wi.gov/topic/ForestManagement/bmp.html>

Biomass: <https://councilonforestry.wi.gov/Pages/WoodyBiomass/Default.aspx>

Invasive BMPs: <https://councilonforestry.wi.gov/Pages/InvasiveSpecies/Forestry.aspx>

## **Insurance**

The "Contractor" (purchaser) shall provide the Department of Natural Resources with a Certificate of Insurance counter-signed by a Wisconsin Resident Agent, indicating that Worker's Compensation Insurance coverage is provided for the duration of the contract prior to any performance under it. Contractor claiming exemption, independent status, the contractor/purchaser will be required to submit a signed, notarized affidavit that affirms their exempt status pursuant to the criteria listed in section 102.07(7)(b), of the Wisconsin Statutes.

Contract may contain other provisions. Contracts may not be assigned. A sample copy of the contract is available upon request.

NOTE: Prospectus maps for each of the timber sales are available online at <https://dnr.wisconsin.gov/topic/TimberSales>

### **\*\*\*TRAINING STANDARD\*\*\***

**The Purchaser shall ensure that at least one in-woods person actively engaged in performance of this contract and responsible for the logging site complies with the Wisconsin SFI® (Sustainable Forestry Initiative®) Training Standard as adopted by the Wisconsin SFI Implementation Committee (SIC).**

**Criteria for the standard can be found at the website [https://www.fistausa.org/fista/SFI\\_Workshops.asp](https://www.fistausa.org/fista/SFI_Workshops.asp) or by contacting the Forest Industry Safety & Training Alliance (FISTA). Purchaser agrees to provide documentation to Seller that the training has been attained prior to initiating sale.**

**FOREST CERTIFICATION: These lands are 3<sup>rd</sup> party certified.**



## Theresa Hardwoods Sale ~37 acres

Sale # 0  
Tract # 01-20

<p><b>LOCATION:</b> Theresa Wildlife Area. SENE Section 1, NWSE Section 2, SESE Section 2, NENW Section 11 T12N R17 E; NWNW Section 17 T12N R17E Dodge &amp; Washington Counties</p>	<p><b>CONTACT:</b> Ben Ross, DNR Forester 3544 Kettle Moraine Road Hartford, WI 53027 (608)485-2402</p>
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**SALE METHOD:** Mill Scale

**CONTRACT START DATE:** December 1<sup>st</sup>, 2022

**CONTRACT END DATE:** June 30<sup>th</sup>, 2025

**ESTIMATED VOLUME:**

Species	MBF
Basswood	76
Maple, Sugar	34
Cherry, Black	18
Oak, Red	7
Mixed Hardwoods	8
<b>TOTAL</b>	<b>143</b>

Species	Pulp Tons
Mixed Hardwoods*	727
<b>TOTAL</b>	<b>727</b>

**\*Basswood not included in hardwood pulp**

**Advertised Value: \$22,313.20**

**SPECIFIC CUTTING REQUIREMENTS:**

- An on-site meeting is required prior to any harvesting to discuss operational concerns.
- Harvest all and only trees marked with an orange slash within the sale boundary.
- Timber sale boundaries are marked with blue at private boundaries and red at stand boundaries.
- Utilize sawlog size trees to a 10” top and pulpwood to a 4” top (diameter inside bark) Basswood is only required to be utilized to a 10” top. Basswood pulp from marked trees may be either left to lay on site or utilized by the contractor.
- All slash shall be lopped and/or scattered to lie within two feet of the ground; slash must also be removed from all public access trails, field, parking lot and roads. Slash shall be removed from these areas so that it does not lie on OR protrude into the trail zone. Slash that may fall in these areas must be removed immediately. This is to be done concurrent with the cutting operation.
- Any standing dead snags are to be left if they do not pose a hazard to logging contractors.
- Residual tress shall not be excessively damaged. Residual damage will not be tolerated and excessive damage to residual trees will be subject to penalty.
- Haul roads, skid trails, and landings must be approved by local DNR Forester and must conform to DNR Best Management Practices.

#### RESTRICTIONS:

- **Cutting, skidding or hauling must take between December 1<sup>st</sup> and March 15<sup>th</sup>. Frozen ground NOT required.**

#### CONDITIONS OF SALE:

- **Mill scale, weight or measured, shall be used for pulpwood and sawtimber. The ticket system will be utilized for all wood hauled. If wood is being hauled to a purchaser that cannot or will not return a scale slip to this Forest, then the wood must be scaled by the Forest representative before being hauled. Deferred payment for stumpage is allowed on this sale unless successful bidder is on the advance pay list.**
- **A 15% performance bond will also be required.**
- Contract length will allow for 3 full winters to cut and may not be sub-contracted or assigned. Contract extensions will be a 15% penalty unless there are extenuating circumstances preventing the harvesting of timber. A contract must be signed within 30 days of bid acceptance, and state contract may contain additional provisions not listed in this prospectus (copies available upon request). Contract will begin immediately after signing.
- The volume offered for sale is estimated but not guaranteed. If there is less timber than estimated, there is no obligation of the DNR to make up the “shortage”.
- Logging roads, skid trails and landings must be approved, graded smooth, and seeded at completion and will be restricted to the harvest area whenever possible.
- The Purchaser agrees to take all steps and precautions to avoid and minimize soil disturbances, such as soil compaction and rutting. If soil disturbances occur, the Purchaser agrees to work cooperatively to mitigate and repair any and all instances of soil disturbance. Rutting must not be more than 6 inches deep.
- A contract must be signed within 30 days of bid acceptance or bid/bond will be forfeited. Copy of state contract available upon request; contract may contain additional provisions.
- Upon arrival on site, logging equipment shall be clean of soil or debris from other sites to minimize the chance for introduction of exotic plants.
- **Liability to pay double for stumpage value for undesignated timber cut or damage through negligence or carelessness.**

*The above items listed will continuously be scrutinized and evaluated for compliance throughout the time of the contract. Failure to comply with the above listed or other contract conditions may result in contract closure and may jeopardize your opportunity to bid on future timber sales.*



# Theresa Hardwoods Sale

TRACT #01-20

37 ACRES

Contract Ending Date: June 30th 2025

Sale Method: Mill Scale

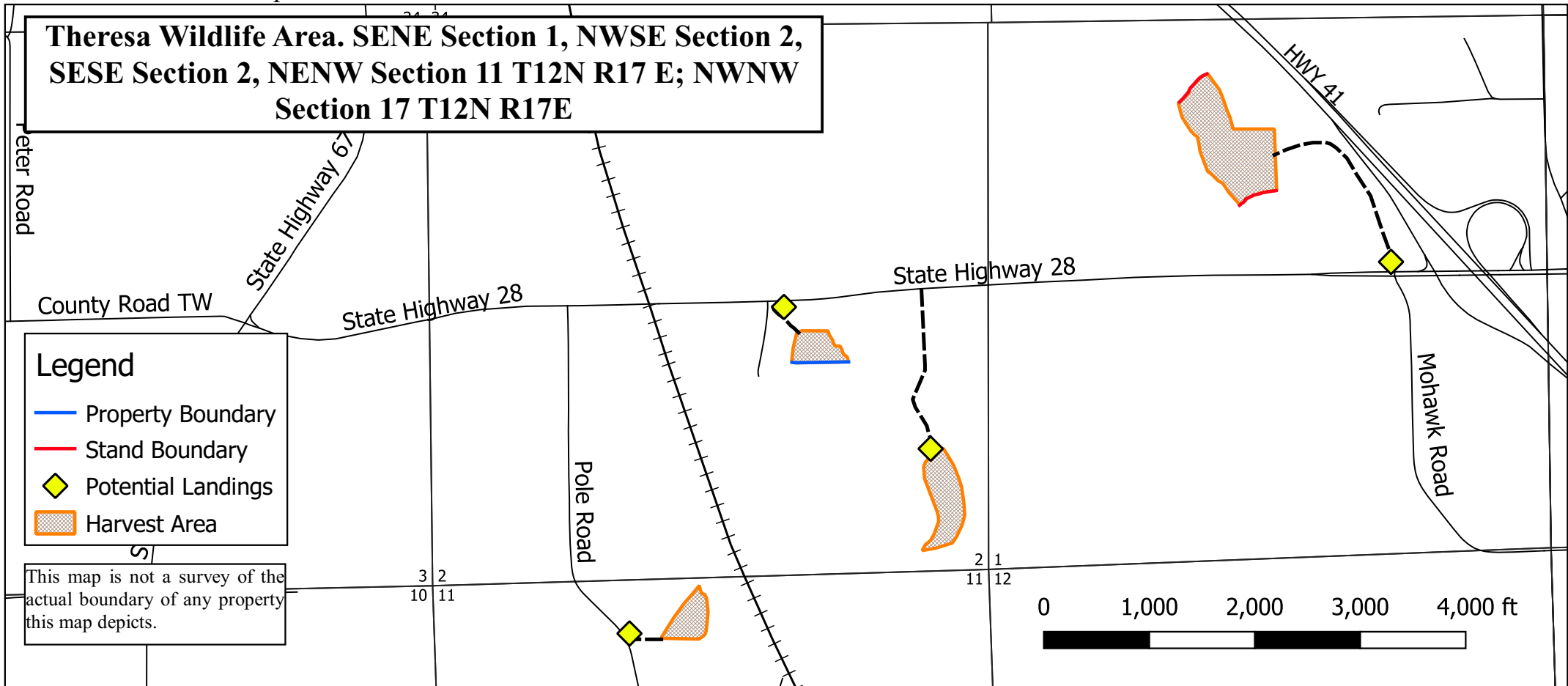
## Forester/Contact

Ben Ross

(608)485-2402

Benjamin.Ross@wisconsin.gov

- All cut trees are painted with orange horizontal bands.
- Blue Paint denotes the sale boundary/private ownership boundary.
- Red Paint denotes the stand boundaries for state owned property.
- The orange hatched area on the map shows the entire sale area where trees are marked.
- In total there are 5 separate harvest areas within the sale.





# Theresa Hardwoods Sale

TRACT #01-20

37 ACRES

Contract Ending Date: June 30th 2025

Sale Method: Mill Scale

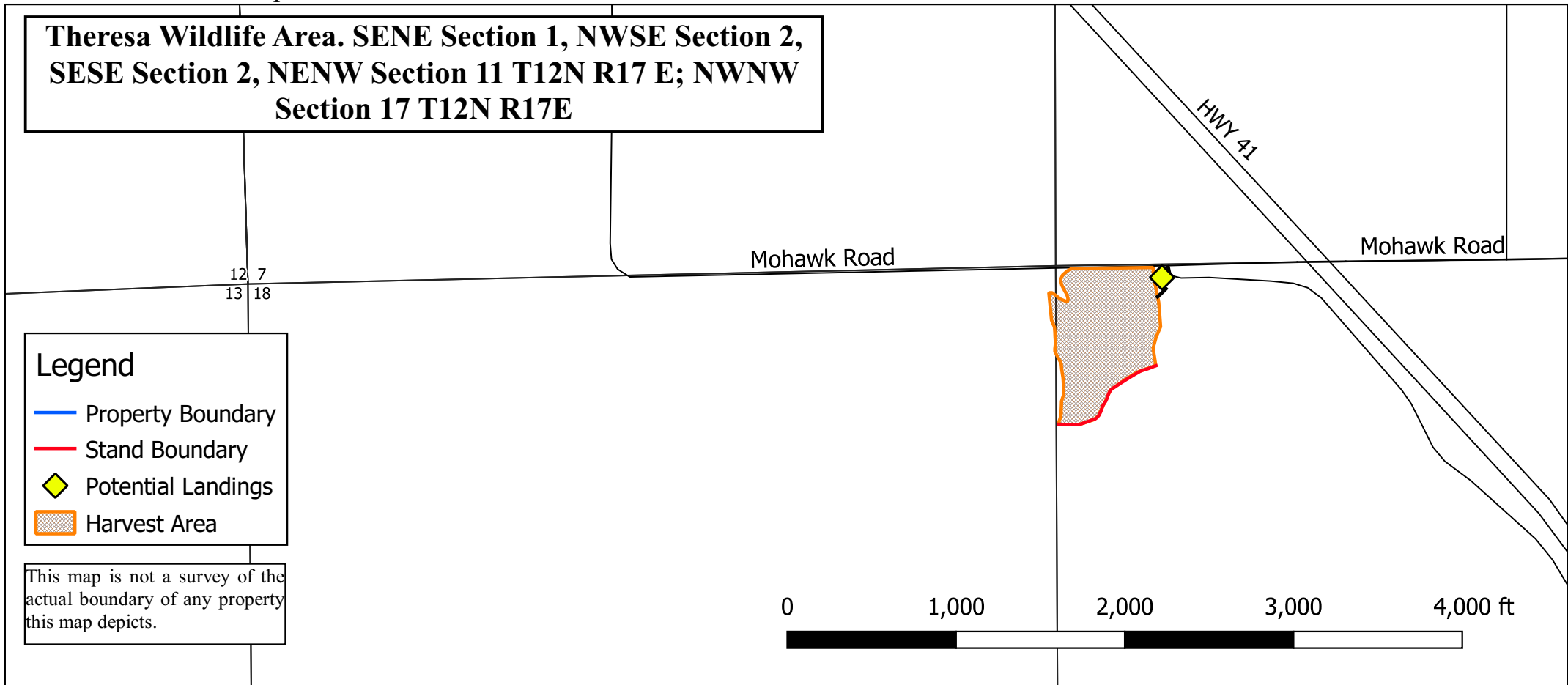
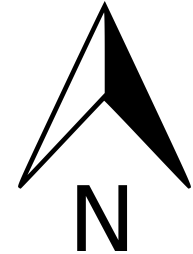
## Forester/Contact

Ben Ross

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- The orange hatched area on the map shows the entire sale area where trees are marked.
- In total there are 5 separate harvest areas within the sale.





**Notice:** Completion of this form is mandatory. The Department will not recognize your bid unless you complete and submit this form. Personal information collected will be used for program administration and may be provided to requesters as required by Wisconsin's Public Records law [ss. 19.31-19.39, Wis. Stats.].

Date
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Bidder Name			
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Street Address	City	State	ZIP Code
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Property Name (if any) Theresa Wildlife Area	Timber Sale Name Theresa Hardwoods	Tract Number 01-20
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Date and Hour of Bid Opening 9/20/2022, 1:00pm	Minimum Acceptable Bid (optional) \$22,313.20
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Species-All bids including Lump Sum bids must be by species	Utilization Specifications (4 inch/Whole Tree/Logs)	Estimated Volume	Volume Units (tons/cords/mbf)	Price Bid Per Unit	Total Bid Value on Estimated Volume
Basswood	logs, 10" DIB	76	MBF		
Sugar Maple	logs, 10" DIB	34	MBF		
Black Cherry	logs, 10" DIB	18	MBF		
Red Oak	logs, 10" DIB	7	MBF		
Mixed Hardwoods	logs, 10" DIB	8	MBF		
Mixed Hardwoods	4" DIB	727	Tons		

The award shall be based on this TOTAL BID AMOUNT:

**Performance Bond** Will be in the form of: (select one)

<input type="radio"/> Personal Check	<input type="radio"/> Assurance Bond
<input type="radio"/> Certified Check/Money Order	<input type="radio"/> Certificate of Deposit
<input type="radio"/> Irrevocable Letter of Credit	<input type="radio"/> Assignment of Savings Account

I understand that any or all bids may be rejected and that consideration and awarding of a contract will be based upon my past performance and ability to complete contracts. **I also understand that if I am the winning bidder, I have 6 weeks from the date of the bid opening to submit an acceptable performance bond. I also understand that if I am awarded the contract and fail to execute it or work under it, I will be required to forfeit to the Department an amount equal to 10% of my total bid amount.** Failure to forfeit the 10% penalty will result in being considered ineligible to bid on any state timber sales for a two-year duration. In the event the highest bidder can not or will not sign the contract, the award will be made to the next highest qualified bid.

**Notice:** I understand:

Utilization specifications and estimated volumes are listed in the prospectus which is available upon request from the Department.

A copy of the standard timber sales contract which must be entered into is available upon request from the Department.

Signature of Bidder
Bidder's Name (Please Print or Type)
Phone Number (include area code)
Email Address



# Pike Lake Kettles Sale

~89 acres

**Kettle Moraine State Forest- Pike Lake Unit  
 Tract#01-22**

<b>LOCATION:</b> Kettle Moraine State Forest-Pike Lake Unit SWNW SENW NWSW NESW SWSW SESW Section 24 T10N R18E Washington County	<b>CONTACT:</b> Ben Ross, DNR Forester 3544 Kettle Moraine Road Hartford, WI 53027 (608)485-2402
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**SALE METHOD:** Mill Scale  
**CONTRACT START DATE:** December 1<sup>st</sup>, 2022  
**CONTRACT END DATE:** June 30<sup>th</sup>, 2025

**ESTIMATED VOLUME:**

Species	MBF
Maple, Sugar	92
Oak, Red	19
Oak, White	9
Basswood	17
Mixed Hardwoods	8
<b>TOTAL</b>	<b>145</b>

Species	Pulp Tons
Mixed Hardwoods	1,526
Aspen	256
Mixed Conifers	74
Ash*	459
<b>TOTAL</b>	<b>2,315</b>

\*Note that all Ash is being offered as fuelwood due to tree mortality.

**Advertised Value: \$29,874.90**

**SPECIFIC CUTTING REQUIREMENTS:**

- An on-site meeting is required prior to any harvesting to discuss operational concerns.
- Unmarked tree species designated for harvest throughout entire sale area include: **aspen, boxelder, black locust, ironwood, and ash.**
- **General Sale Area/Conifer Stand:** Harvest all and only trees marked with an orange slash and unmarked tree species designated for harvest within the sale boundary.
- **Black Locust Stand:** This area is designated by a marked purple boundary. Harvest all and only species listed as “designated for harvest” or trees marked with an orange slash in this area. All stumps in this area left from harvested trees must be treated with herbicide within 1 hour after cut. Herbicides to be used will be agreed upon by a DNR Forester and the contractor.
- Timber sale boundaries are established at paved roads and trees marked with a red chevron. There is one boundary of purple paint within the sale that denotes clearing of all designated species. There are no boundaries with other ownerships than the State of Wisconsin. No boundary trees are to be harvested.
- Utilize sawlog size trees to a 10” top and pulpwood to a 4” top (diameter inside bark).
- All slash shall be lopped and/or scattered to lie within two feet of the ground; slash must also be removed from all public access trails, field, parking lot and roads. Slash shall be removed from these areas so that it does not lie on

OR protrude into the trail zone. Slash that may fall in these areas must be removed immediately. This is to be done concurrent with the cutting operation.

- Any standing dead snags, other than ash, are to be left if they do not pose a hazard to logging contractors.
- Residual trees shall not be excessively damaged. Residual damage will not be tolerated and excessive damage to residual trees will be subject to penalty.
- Haul roads, skid trails, and landings must be approved by local DNR Forester and must conform to DNR Best Management Practices.
- Contractor must utilize signage designating timber harvesting areas.

#### RESTRICTIONS:

- **Cutting, skidding or hauling must take place between December 1<sup>st</sup> and March 15<sup>th</sup>. Frozen ground NOT required.**
- **Walking trails must be avoided by heavy equipment and may only be used to cross over when necessary.**

#### CONDITIONS OF SALE:

- **Mill scale, weight or measured, shall be used for pulpwood and sawtimber. The ticket system will be utilized for all wood hauled. If wood is being hauled to a purchaser that cannot or will not return a scale slip to this Forest, then the wood must be scaled by the Forest representative before being hauled. Deferred payment for stumpage is allowed on this sale unless successful bidder is on the advance pay list.**
- **A 15% performance bond will also be required.**
- Contract length will allow for 3 full winters to cut and may not be sub-contracted or assigned.
- A contract must be signed within 30 days of bid acceptance or bid/bond will be forfeited. Copy of state contract available upon request; contract may contain additional provisions.
- Logging roads, skid trails and landings must be approved, graded smooth, and seeded at completion and will be restricted to the harvest area whenever possible.
- The Purchaser agrees to take all steps and precautions to avoid and minimize soil disturbances, such as soil compaction and rutting. If soil disturbances occur, the Purchaser agrees to work cooperatively to mitigate and repair any and all instances of soil disturbance. Rutting must not be more than 6 inches deep.
- Upon arrival on site, logging equipment shall be clean of soil or debris from other sites to minimize the chance for introduction of exotic plants.
- The volume offered for sale is estimated but not guaranteed. If there is less timber than estimated, there is no obligation of the DNR to make up the "shortage".
- **Liability to pay double for stumpage value for undesigned timber cut or damage through negligence or carelessness.**

*The above items listed will continuously be scrutinized and evaluated for compliance throughout the time of the contract. Failure to comply with the above listed or other contract conditions may result in contract closure and may jeopardize your opportunity to bid on future timber sales.*

# Pike Lake Kettles Sale

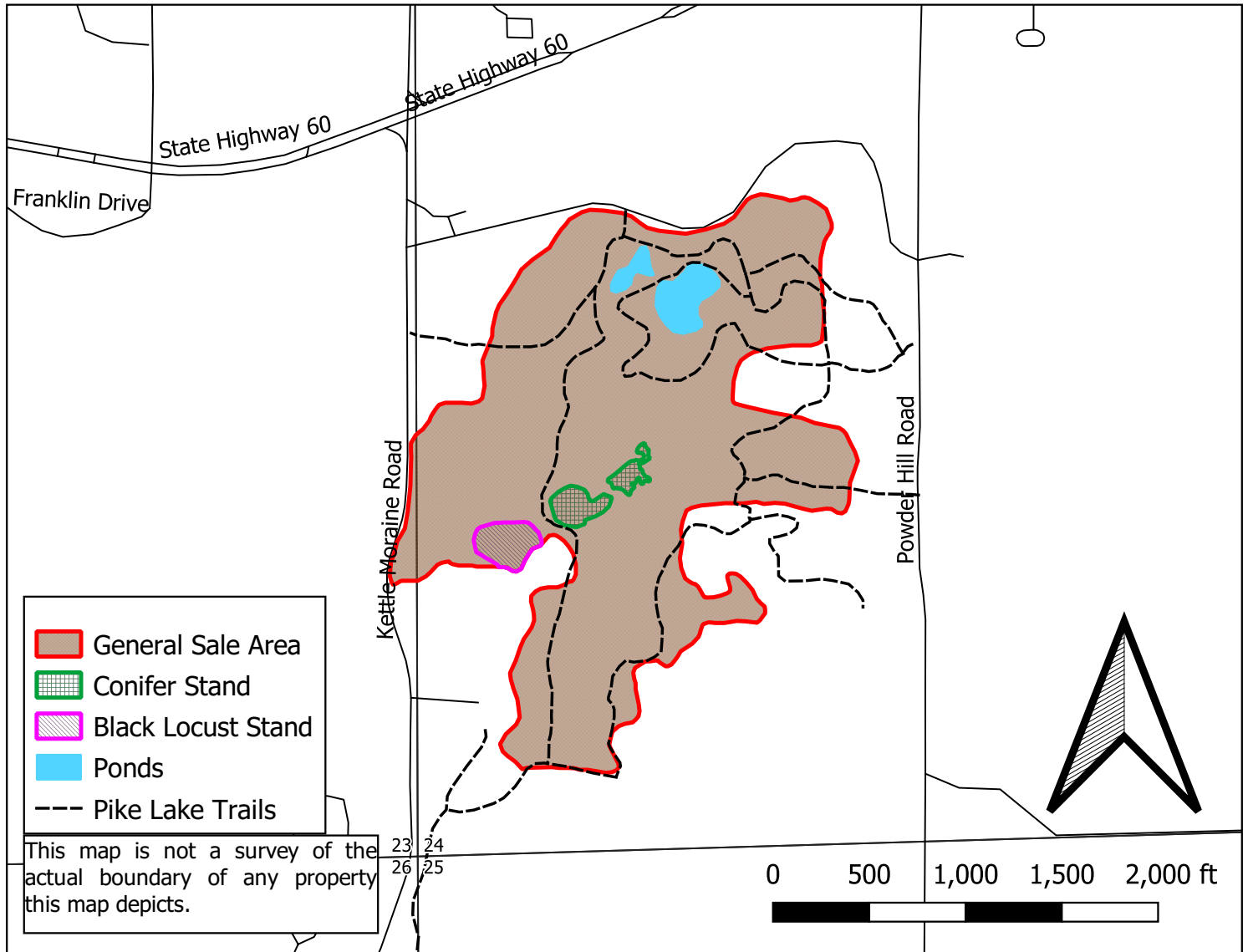
Tract #01-22  
~89 ACRES

Kettle Moraine State Forest-Pike Lake Unit  
SWNW SENW NWSW NESW SWSW SESW  
Section 24 T10N R18E  
Washington County



## Forester/Contact

Ben Ross  
(608)485-2402  
Benjamin.Ross@wisconsin.gov



**Harvest Dates: December 1st to March 15th**

**Contract Expiration: June 30th 2025**

**Sale Method: Mill Scale**

- Harvest all trees within the entire sale area marked with horizontal orange bands or are listed as designated for harvest (aspen, boxelder, black locust, ironwood, and ash).
- Timber sale boundaries are established at paved roads and trees marked with a red chevron.
- There is one boundary of purple paint within the sale that denotes black locust stand.
- All stumps within purple boundary must be treated with herbicide approved by DNR Forester within 1 hour of cutting.

**Notice:** Completion of this form is mandatory. The Department will not recognize your bid unless you complete and submit this form. Personal information collected will be used for program administration and may be provided to requesters as required by Wisconsin's Public Records law [ss. 19.31-19.39, Wis. Stats.].

Date
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Bidder Name
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Street Address	City	State	ZIP Code
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Property Name (if any) Kettle Moraine State Forest- Pike Lake Unit	Timber Sale Name Pike Lake Kettles	Tract Number 01-22
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Date and Hour of Bid Opening 9/20/2022, 1:00pm	Minimum Acceptable Bid (optional) \$29,874.90
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Species-All bids including Lump Sum bids must be by species	Utilization Specifications (4 inch/Whole Tree/Logs)	Estimated Volume	Volume Units (tons/cords/mbf)	Price Bid Per Unit	Total Bid Value on Estimated Volume
Sugar Maple	logs, 10" DIB	92	MBF		
Red Oak	logs, 10" DIB	19	MBF		
White Oak	logs, 10" DIB	9	MBF		
Baswood	logs, 10" DIB	17	MBF		
Mixed Hardwoods	logs, 10" DIB	8	MBF		
Mixed Hardwoods	pulp 4" DIB	1,526	Tons		
Aspen	pulp 4" DIB	256	Tons		
Mixed Conifers	4" DIB	74	Tons		
Ash	Fuelwood	459	Tons		

The award shall be based on this TOTAL BID AMOUNT:

**Performance Bond**

Will be in the form of: (select one)

- |  |   |
|--|---|
| <input type="radio"/> Personal Check               | <input type="radio"/> Assurance Bond                |
| <input type="radio"/> Certified Check/Money Order  | <input type="radio"/> Certificate of Deposit        |
| <input type="radio"/> Irrevocable Letter of Credit | <input type="radio"/> Assignment of Savings Account |

I understand that any or all bids may be rejected and that consideration and awarding of a contract will be based upon my past performance and ability to complete contracts. **I also understand that if I am the winning bidder, I have 6 weeks from the date of the bid opening to submit an acceptable performance bond. I also understand that if I am awarded the contract and fail to execute it or work under it, I will be required to forfeit to the Department an amount equal to 10% of my total bid amount.** Failure to forfeit the 10% penalty will result in being considered ineligible to bid on any state timber sales for a two-year duration. In the event the highest bidder can not or will not sign the contract, the award will be made to the next highest qualified bid.

**Notice:** I understand:

Utilization specifications and estimated volumes are listed in the prospectus which is available upon request from the Department.

A copy of the standard timber sales contract which must be entered into is available upon request from the Department.

Signature of Bidder
Bidder's Name (Please Print or Type)
Phone Number (include area code)
Email Address