



September 11th, 2024

Marathon County Direct Timber Sale Information

Two timber sales, “County O” and “Ulman Lane”, located on the Mead Wildlife Area, received no bids in the initial bidding process in August of 2024.

Both sales are now being sold direct on a first come, first serve basis to the first qualified bid (see below).

For more information on each sale, see the attached documents or contact:

Nick Hovda, timber sale preparer, – 715-297-0211; nicholas.hovda@wisconsin.gov

Jeff Sorenson - 715-965-9228; jeff.sorenson@wisconsin.gov

Both sales on the Mead W.A. are mixed product sales for mixed hardwood and oak – ton volumes represent pulp, bolts and logs. See individual sales prospectus for more specific information.

BIDDING REQUIREMENTS

1. Bidding Procedure for Timber Sales
 - a. Bids will be made by species for each tract.
 - b. Estimated volumes and utilization specifications are listed on individual sale prospectus maps. Bid according to volumes listed on individual sale prospectus and/or maps.
 - c. **Winning bid** will be first qualified bid received at or above minimum advertised bid.
2. Bids may be made on one or more tracts.
3. Submit each bid to Nick Hovda. Wisconsin DNR Timber Sale Bid Forms must be used to make bids on DNR timber sales and is included with the individual sale prospectus
4. A per unit bid must be made on every item on a tract. No “zero” bids for any species or products will be accepted.
5. Winning bidders must sign the timber sale contract and submit an acceptable performance bond within 6 weeks of the bid opening. If the winning bidder fails to execute the contract and submit an acceptable performance bond, the bidder shall be required to forfeit to the department an amount equal to 10% of the total bid amount. Failure to forfeit the 10% penalty will result in the bidder being considered ineligible to bid on any state or GNA timber sales for a two-year period.
6. A **Performance Bond or Letter of Credit** is required before awarding of contract. The bond shall be fifteen percent (15%) of the total bid value or a minimum of \$1000.00, whichever is greater. The bond will be held intact by the Department of Natural Resources until the satisfactory completion of the timber sale contract. Performance bonds in a form of other than cash for these sales must expire no earlier than **1-year past contract expiration date.**
7. The Department of Natural Resources reserves the right to reject any and all bids.

SALES TAX CERTIFICATION

1. A [Sales and Use Tax Exemption Certificate](https://www.revenue.wi.gov/DORForms/s-211-inst.pdf) must be provided at the signing of the contract. This certificate is required to cover a contractor or individual reselling stumpage harvested for firewood/fuelwood and mills and manufacturing facilities. More information about the certificate can be found at <https://www.revenue.wi.gov/DORForms/s-211-inst.pdf>

UTILIZATION

1. See individual timber sales for utilization specifications.

SCALING AND PAYMENT

1. If eligible for deferred payment option, payment for timber removed from site must be made within 30 days after invoice.
2. If not eligible for deferred payment option, no wood will be hauled from the sale area until advanced payment is made.
3. If sold as a lump sum sale, payment in full must be made on entire sale, or by the cutting block, or by some other means as mutually agreed upon by Department of Natural Resources and contractor.
4. The mill scale ticket system will be used as the preferred method of sale administration. Other scaling systems may be used at the discretion of the Department of Natural Resources.
5. If a woods scale system is used, all cordwood or logs will be piled for scaling. Piles will be level and square with at least 10 cords per pile or 5 MBF. At least 20 cords or 10 MBF will be piled before a scale is requested. Scaling requests must be made at least one day in advance.
6. No refunds of stumpage payments will be made for un-removed wood, and wood left on the sale area at contract expiration shall revert to the seller.
7. Scribner Decimal C Log Rule shall be used for scaling logs. Conversion from MBF to cords or cords to MBF shall be 2.44 cords per MBF for softwoods and 2.2 cords per MBF for hardwoods.
8. Weight scale conversions will be at rates as specified in the Department of Natural Resources timber sale handbook listed below, unless the individual timber sale has specific mixed species pro-rates/conversions.

CORDWOOD WEIGHT CONVERSION FACTORS POUNDS PER CORD

<u>Species</u>	<u>Weight (lbs.)</u>	<u>Weight (tons)</u>	<u>Species</u>	<u>Weight (lbs.)</u>	<u>Weight (tons)</u>
Ash	4600	2.3	Jack pine	4250	2.125
Aspen	4500	2.25	Locust	5300	2.65
Balsam	4250	2.125	Mixed hardwood	4800	2.4
Balsam poplar	4900	2.45	Red oak	5500	2.75
Basswood	3850	1.925	Red pine	4500	2.25
Beech	5050	2.525	Soft maple	4550	2.275
Black Cherry	4300	2.15	Spruce	4000	2.0
Cedar	3150	1.575	Tamarack	4650	2.325
Cottonwood	4650	2.325	White birch	4800	2.4
Elm	5000	2.5	White oak	5850	2.925
Hard maple	5100	2.55	White pine	4200	2.1
Hemlock	4800	2.4	Yellow birch	5350	2.675
Hickory	5400	2.7			

CONTRACT PERIOD

1. All contracts offered during this bid opening will expire on June 30, 2027.

CONTRACT EXTENSIONS

Contract extensions will not be granted without justifiable reason. Justification will be determined by the Department of Natural Resources. Contract expiration dates are given on the individual timber sale. Contract extensions are not guaranteed. All extensions, if granted, will be for 1 year. Extension requests will be considered with the following conditions:

One and Two-year contracts

- 1st extension – 5% increase in stumpage rate
- 2nd extension – an additional 10% increase in stumpage rate

Three and Four-year Contracts

- 1st extension – 15% increase in stumpage rate (only 1 extension granted)

OTHER CONDITIONS

1. Wisconsin's Best Management Practices for Water Quality, Woody Biomass Harvesting Guidelines, and Best Management Practices for Invasive Species must be followed on all DNR timber sales. More information on these management guidelines can be found at the links found below.

Water Quality BMPs: <https://dnr.wi.gov/topic/ForestManagement/bmp.html>

Biomass: <https://councilonforestry.wi.gov/Pages/WoodyBiomass/Default.aspx>

Invasive BMPs: <https://councilonforestry.wi.gov/Pages/InvasiveSpecies/Forestry.aspx>

2. HRD/Oak Wilt requirements: See each sale for specific requirements.
3. See each sale for specific other sale special conditions.

Insurance

The "Contractor" (purchaser) shall provide the Department of Natural Resources with a Certificate of Insurance counter-signed by a Wisconsin Resident Agent, indicating that Worker's Compensation Insurance coverage is provided for the duration of the contract prior to any performance under it. Contractor claiming exemption, independent status, the contractor/purchaser will be required to submit a signed, notarized affidavit that affirms their exempt status pursuant to the criteria listed in section 102.07(7)(b), of the Wisconsin Statutes.

Contract may contain other provisions. Contracts may not be assigned. A sample copy of the contract is available upon request.

NOTE: Prospectus maps for each of the timber sales are available online at <https://dnr.wisconsin.gov/topic/TimberSales>

*****TRAINING STANDARD*****

The Purchaser shall ensure that at least one in-woods person actively engaged in performance of this contract and responsible for the logging site complies with the Wisconsin Sustainable Forestry Initiative® (SFI®) Training Standard as adopted by the Wisconsin SFI Implementation Committee (SIC). Criteria for the standard can be found at the website https://www.fistausa.org/fista/SFI_Workshops.asp or by contacting the Forest Industry Safety & Training Alliance (FISTA). Purchaser agrees to provide documentation to Seller that the training has been attained prior to initiating sale.

FOREST CERTIFICATION: These lands are 3rd party certified.

Ulman Lane Sale
3719-02-2024
Wisconsin DNR
Mead Wildlife Area

Forester Contact Information:
 Nicholas Hovda
 225051 Rib Mountain Drive
 Wausau, WI 54401
Nicholas.Hovda@wisconsin.gov
 715-297-0211

Legal Description: NENW SWNW Section 24 T26N R5E Town of Green Valley, Marathon Co.
 NWSW NESW SWSW SESW Section 24 T26N R5E Town of Green Valley, Marathon Co.

see attached map for location and layout of harvest area(s)

Volume Estimates

Species	Pulp/Bolts/Logs	
Aspen	450	Tons
Mixed HWD ¹	430	Tons
Oak ¹	410	Tons
Totals	1290	Tons

Minimum Acceptable Value: \$8,292.00
Scaling Method: Mill Scale
Contract Ending Date: June 30, 2027
Sale Area: 29 Acres

¹Mixed Hardwood and Oak consists of multiple products including pulp, bolts, and logs. Mixed hardwood pulp consists of 65% red maple, 22% of white ash, 6% of black ash, and 5% white birch, basswood, elm, and yellow birch. Mixed Hardwood sawlogs consists of 5 MBF red maple, 5 MBF white ash, 3 MBF black ash, and 1 MBF white birch. Oak products are comprised of 53% bur oak, and 46% red oak. Oak sawlogs are comprised of 4 MBF of bur oak, and 1 MBF of red oak. Mixed Hardwood wt. conv. 2.40 tons/cord. Aspen wt. conv. 2.25 tons/cord. Oak is 2.75 tons/cord.

Access:

The north stand of this timber sale can be accessed off the dead-end parking lot on Ulman Lane. A network of mowed field trails will connect to a snowmobile trail that connects to the harvest area. The south stand of the timber sale is located roughly 200 yards south of the Ulman Lane parking lot. A snowmobile trail borders the south end of the north stand. The local snowmobile club must be contacted prior to sale activity. No logging debris or equipment shall be left on the snowmobile trail. Plowing the trail must be done in a way to leave snow on the trail.

Cutting Specifications

- **Sale Area (29 acres):** Cut all trees greater than 2" in diameter within the red and blue paint boundaries except for trees marked in green bands. Leave all conifer species.
- Cutting must be concurrent for all species to be harvested. Non-merchantable trees must be cut concurrent with merchantable trees. Whole tree harvesting will not be permitted in this sale.
- Sawlog top diameter minimum of 10 inches. Pulpwood top diameter minimum of 4 inches.

Operational Considerations:

- Roads and landings utilized during the timber sale must be returned to original condition.
- Harvesting during firm or frozen ground conditions only from November 15th through March 5th. No harvesting during the 9 day gun-deer season.
- New landings and roads must be approved by the DNR Forester.
- Do not cut any trees marked in green or blue paint.
- Equipment must be clean and free of debris prior to entering the sale.
- Prompt and proper treatment of slash where required. It is the responsibility of the timber contractor to spread all slash evenly throughout the sale down to 2 ft. No slash on trails, landings, or private property.
- This is a 3-year contract ending on June 30, 2027.

Ulman Lane Sale

Tract #: 3719-02-2024

Wisconsin DNR

Mead Wildlife Area

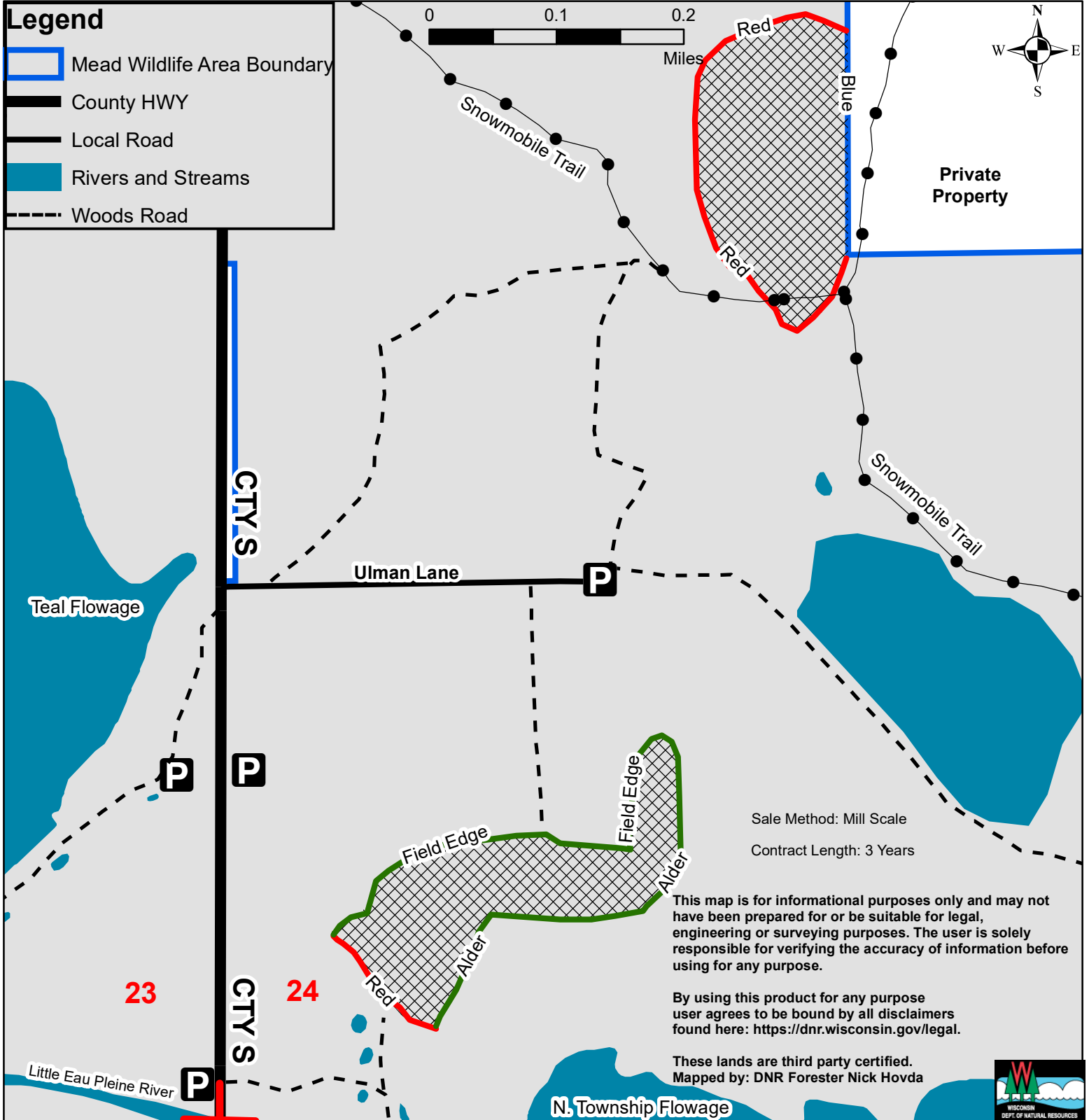
Volume Estimates


Species	Pulp/Bolts/Logs	
Aspen	450	Tons
Mixed HWD ¹	430	Tons
Oak ¹	410	Tons
Totals	1290	Tons

Legal Description:

NENW SWNW Section 24 T26N R5E Town of Green Valley, Marathon Co.

NWSW NESW SWSW SESW Section 24 T26N R5E Town of Green Valley, Marathon Co. (29 Acres)



 - Sale Area (29 Acres): Cut all trees greater than 2" in diameter within the red and blue paint boundaries except for trees marked in green bands. Leave all conifer species.

Note: In order to fill and save this form electronically, it must be opened using Adobe Reader or Acrobat software. Save a copy of the file, open Adobe Reader, select File > Open and browse for the file you saved.

State of Wisconsin
 Department of Natural Resources
dnr.wi.gov

Timber Sale Bid
 Form 2400-049 (R 07/22)

Notice: Completion of this form is mandatory. The Department will not recognize your bid unless you complete and submit this form. Personal information collected will be used for program administration and may be provided to requesters as required by Wisconsin's Public Records law [ss. 19.31-19.39, Wis. Stats.].

Date

Bidder Name

Street Address	City	State	ZIP Code
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Property Name (if any) Mead Wildlife Area	Timber Sale Name Ulman Lane	Tract Number 3719-02-2024
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Date and Hour of Bid Opening First come, first serve	Minimum Acceptable Bid (optional) \$8,292.00
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Species-All bids including Lump Sum bids must be by species	Utilization Specifications (4 inch/Whole Tree/Logs)	Estimated Volume	Volume Units (tons/cords/mbf)	Price Bid Per Unit	Total Bid Value on Estimated Volume
Aspen	4 inch	450	Tons		
Mixed Hardwood	4 inch	430	Tons		
Oak	4 inch	410	Tons		

The award shall be based on this TOTAL BID AMOUNT:

Performance Bond

Will be in the form of: (select one)

- Personal Check
- Certified Check/Money Order
- Irrevocable Letter of Credit
- Assurance Bond
- Certificate of Deposit
- Assignment of Savings Account

I understand that any or all bids may be rejected and that consideration and awarding of a contract will be based upon my past performance and ability to complete contracts. **I also understand that if I am the winning bidder, I have 6 weeks from the date of the bid opening to submit an acceptable performance bond. I also understand that if I am awarded the contract and fail to execute it or work under it, I will be required to forfeit to the Department an amount equal to 10% of my total bid amount.** Failure to forfeit the 10% penalty will result in being considered ineligible to bid on any state timber sales for a two-year duration. In the event the highest bidder can not or will not sign the contract, the award may be made to the next highest qualified bid.

By checking this box, I certify that I hold a Wisconsin Master Logger Certification.

Notice: I understand:

Utilization specifications and estimated volumes are listed in the prospectus which is available upon request from the Department.

A copy of the standard timber sales contract which must be entered into is available upon request from the Department.

Signature of Bidder
Bidder's Name (Please Print or Type)
Phone Number (include area code)
Email Address

County O Sale
3719-03-2024
Wisconsin DNR
Mead Wildlife Area

Forester Contact Information:
 Nicholas Hovda
 225051 Rib Mountain Drive
 Wausau, WI 54401
Nicholas.Hovda@wisconsin.gov
 715-297-0211

Legal Description: NWNW NENW NWNE SWNE NWSE SESE
 Section 2 T25N R6E Town of Eau Pleine, Portage County

see attached map for location and layout of harvest area(s)

Volume Estimates

Species	Pulp/Bolts/Logs	
Aspen	1750	Tons
Mixed HWD ¹	1000	Tons
Oak ¹	850	Tons
Totals	3600	Tons

Minimum Acceptable Value: \$18,925.00
Scaling Method: Mill Scale
Contract Ending Date: June 30, 2027
Sale Area: 56 Acres

¹ **Mixed Hardwood and Oak consists of multiple products including pulp, bolts, and logs. Mixed hardwood pulp consists of 80% red maple, 8% of white birch, 7% of black ash, and 6% white ash, basswood, and black cherry Mixed Hardwood sawlogs consists of 40 MBF red maple, 2 MBF of basswood, 1 MBF black ash, and 1 MBF white ash. Oak products are comprised of 92% red oak, and 8% white oak. Oak sawlogs are comprised of 60 MBF of red oak, and 2 MBF of white oak. Mixed Hardwood wt. conv. 2.40 tons/cord. Aspen wt. conv. 2.25 tons/cord. Oak is 2.75 tons/cord.**

Access:

This timber sale has a few access points. To access the north part of this timber sale, an unimproved road borders the county line from the east of the County Road O parking lot located just south of the Little Eau Pleine River bridge. To access the south stand of the timber sale, use the parking lot at 44.674391, -89.765879. From that parking lot, follow the woods road east for roughly .75 miles to reach the stand. An unimproved access road may be used off County Road O heading east at 44.679360, -89.767011 as well to reach the center of the timber sale.

Cutting Specifications

- **Sale Area (56 acres):** Cut all trees greater than 2" in diameter within the red paint boundaries except for trees marked in green bands. Leave all conifer species.
- Cutting must be concurrent for all species to be harvested. Non-merchantable trees must be cut concurrent with merchantable trees. Whole tree harvesting will not be permitted in this sale.
- Sawlog top diameter minimum of 10 inches. Pulpwood top diameter minimum of 4 inches.

Operational Considerations:

- Roads and landings utilized during the timber sale must be returned to original condition.
- Harvesting during firm or frozen ground conditions. No harvesting during the 9 day gun-deer season. No harvesting during oak wilt season (April 15th to July 15th).
- New landings and roads must be approved by the DNR Forester.
- Do not cut any trees marked in green paint.
- Equipment must be clean and free of debris prior to entering the sale.
- Prompt and proper treatment of slash where required. It is the responsibility of the timber contractor to spread all slash evenly throughout the sale down to 2 ft. No slash on trails, landings, or private property.
- This is a 3-year contract ending on June 30, 2027.

County O Sale

Tract #: 3719-03-2024

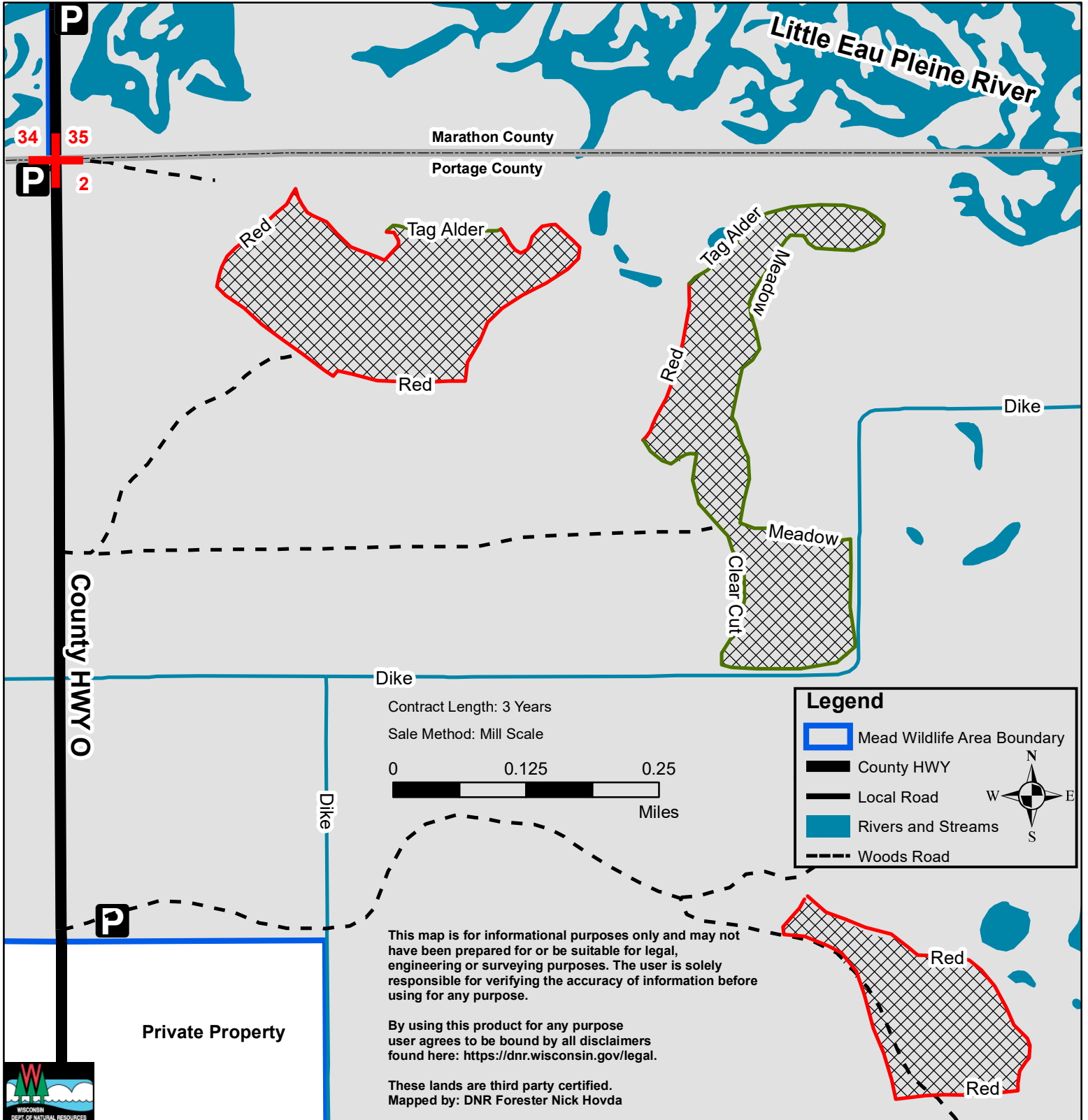
Wisconsin DNR

Mead Wildlife Area

Legal Description:
 NWNW NENW NWNE SWNE NWSE SESE
 Section 2 T25N R6E Town of Eau Pleine, Portage County (56 acres)

Volume Estimates

Species	Pulp/Bolts/Logs	
Aspen	1750	Tons
Mixed HWD ¹	1000	Tons
Oak ¹	850	Tons
Totals	3600	Tons



- Sale Area (56 Acres): Cut all trees greater than 2" in diameter within the red paint boundaries except for trees marked in green bands. Leave all conifer species.



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Date and Hour of Bid Opening First come, first serve	Minimum Acceptable Bid (optional) \$18,925.00
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Species-All bids including Lump Sum bids must be by species	Utilization Specifications (4 inch/Whole Tree/Logs)	Estimated Volume	Volume Units (tons/cords/mbf)	Price Bid Per Unit	Total Bid Value on Estimated Volume
Aspen	4 inch	1,750	Tons		
Mixed Hardwood	4 inch	1,000	Tons		
Oak	4 inch	850	Tons		

The award shall be based on this TOTAL BID AMOUNT:

Performance Bond Will be in the form of: (select one)

Personal Check
 Assurance Bond
 Certified Check/Money Order
 Certificate of Deposit
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I understand that any or all bids may be rejected and that consideration and awarding of a contract will be based upon my past performance and ability to complete contracts. **I also understand that if I am the winning bidder, I have 6 weeks from the date of the bid opening to submit an acceptable performance bond. I also understand that if I am awarded the contract and fail to execute it or work under it, I will be required to forfeit to the Department an amount equal to 10% of my total bid amount.** Failure to forfeit the 10% penalty will result in being considered ineligible to bid on any state timber sales for a two-year duration. In the event the highest bidder can not or will not sign the contract, the award may be made to the next highest qualified bid.

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Phone Number (include area code)
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