



October 3, 2023

Black River State Forest Timber Sale Information

Sealed bids will be received by mail or in person at the Castle Mound Shop at W10325 US Hwy 12, up to 9 a.m. November 7, 2023 and will be opened immediately thereafter for timber stumpage described in this prospectus. This bid opening is open to the public, but you can also attend virtually by calling: 1-608-571-2209; passcode 283631861#.

For questions about this bid opening- contact: Ian Remus at 715-928-2462; ian.remus@wisconsin.gov
 This bid opening will be held for 7 tracts on the Black River State Forest.

Tract #	Sale Name	Acres	Timber Type	Total Volume (Tons)	MBF (included in Tons)
1-24	Marco Polo Pine	52	White Pine/Oak	2730	281
2-24	Monarch Ridge Oak	60	Oak	2970	227
3-24	Rudd Hills 2	130	White Pine/Red Pine	6570	565
4-24	Compartment 95 Cleanup	126	White Pine/Oak	7970	659
5-24	Maverick	35	Jack Pine/Red Pine	1725	73
6-24	No Pine Left Behind	89	White Pine/Oak/Jack Pine	3460	655
7-24	Complete Conversion	125	Oak/Red Pine	3980	250

For tracts not sold on November 7, 2023 sealed bids will be accepted by mail or in person until 9 a.m. November 14, 2023. Contact *Ian Remus at 715-928-2462 or ian.remus@wisconsin.gov* for details on bid results following each bid opening.

1. Bidding Procedure for Timber Sales
 - a. Bids will be made by species for each tract.
 - b. Estimated volumes and utilization specifications are listed on individual sale prospectus maps. Bid according to volumes listed on individual sale prospectus and/or maps.
 - c. The **high bidder** will be determined by **the greatest total bid** for each tract.
 - d. Bids will be opened in random order.
 - e. **Bidders in attendance (virtual)** can remove their bid from consideration before each individual tract is opened. Bidders must identify themselves by clearly stating their name, address, and telephone number **PRIOR** to a bid being opened to withdraw their bid from consideration.
2. Bids may be made on one or more tracts.
3. Submit each bid in an individual sealed envelope marked "Bid for Timber Stumpage" with the timber sale name, and tract number on the outside. Wisconsin DNR Timber Sale Bid Forms must be used to make bids on DNR timber sales and is included with the individual sale prospectus
4. A per unit bid must be made on every item on a tract. No "zero" bids for any species or products will be accepted.
5. Winning bidders will be notified within 24 hours of bid opening and must sign the timber sale contract and submit an acceptable performance bond within 6 weeks of the bid opening. If the winning bidder fails to execute the contract and submit an acceptable performance bond, the bidder shall be required to forfeit to the department an amount equal to 10% of the total bid amount. Failure to forfeit the 10% penalty will result in the bidder being considered ineligible to bid on any state or GNA timber sales for a two-year period.

6. A **Performance Bond or Letter of Credit** is required before awarding of contract. The bond shall be fifteen percent (15%) of the total bid value or a minimum of \$1000.00, whichever is greater. The bond will be held intact by the Department of Natural Resources until the satisfactory completion of the timber sale contract. Performance bonds in a form of other than cash for these sales must expire no earlier than 1-year past contract expiration date.
7. The Department of Natural Resources reserves the right to reject any and all bids.

SALES TAX CERTIFICATION

1. A [Sales and Use Tax Exemption Certificate](https://www.revenue.wi.gov/DORForms/s-211-inst.pdf) must be provided at the signing of the contract. This certificate is required to cover a contractor reselling stumpage harvested for firewood or to mills and manufacturing facilities. More information at <https://www.revenue.wi.gov/DORForms/s-211-inst.pdf>

UTILIZATION

1. All trees designated for cutting will be utilized to a 4" top unless stated otherwise in the prospectus.
2. See individual timber sales for utilization specifications.

SCALING AND PAYMENT

1. If eligible for deferred payment option, payment for timber removed from site must be made within 30 days after invoice.
2. If not eligible for deferred payment option, no wood will be hauled from the sale area until advanced payment is made.
3. If sold as a lump sum sale, payment in full must be made on entire sale, or by the cutting block, or by some other means as mutually agreed upon by Department of Natural Resources and contractor.
4. The mill scale ticket system will be used as the preferred method of sale administration. Other scaling systems may be used at the discretion of the Department of Natural Resources.
5. No refunds of stumpage payments will be made for un-removed wood, and wood left on the sale area at contract expiration shall revert to the seller.
6. Scribner Decimal C Log Rule shall be used for scaling logs. Conversion from MBF to cords or cords to MBF shall be 2.44 cords per MBF for softwoods and 2.2 cords per MBF for hardwoods.
7. **All sawlog volumes are included with the tonnage volume estimates, unless noted otherwise, but estimates are listed on the prospectus. All Black River State Forest Sales will be scaled by the ton or converted to tons (from either cords or board feet) by these conversion rates:**

CORDWOOD WEIGHT CONVERSION FACTORS POUNDS PER CORD					
Species	Weight (lbs.)	Weight (tons)	Species	Weight (lbs.)	Weight (tons)
Ash	4600	2.3	Mixed Hardwood	4800	2.4
Aspen	4500	2.25	Red/Black oak	5500	2.75
Basswood	3850	1.925	Red Pine	4500	2.25
Black Cherry	4300	2.15	Soft Maple	4550	2.275
Elm	5000	2.5	Spruce	4000	2.0
Hard Maple	5100	2.55	Tamarack	4650	2.325
Hickory	5400	2.7	White Birch	4800	2.4
Jack Pine	4250	2.125	White Oak	5850	2.925
Locust	5300	2.65	White Pine	4200	2.1

CONTRACT INFORMATION

Contract Period: All contracts offered during this bid opening will expire **December 31, 2026** unless noted on individual timber sale map. (December 31, 2024 for Tract #2-24 & #7-24. June 30, 2027 for tracts #3-24 & #4-24)

Contract Extensions: Contract extensions will not be granted without justifiable reason. Justification will be determined by the Department of Natural Resources. Contract expiration dates are given on the individual timber sale. Contract extensions are not guaranteed. All extensions, if granted, will be for 1 year. Extension requests will be considered with the following conditions:

One and Two-year contracts

- 1st extension – 5% increase in stumpage rate
- 2nd extension – an additional 10% increase in stumpage rate

Three and Four-year Contracts

- 1st extension – 15% increase in stumpage rate (only 1 extension granted)

The timber sale contract may contain other provisions. Contracts may not be assigned. A sample copy of the contract, additional information and forms for bidding, including pre-filled bid sheets, can be obtained from the Forester, Black River State Forest, W10325 Hwy 12, Black River Falls, Wisconsin, 54615 or at our website: <http://dnr.wi.gov/topic/TimberSales/salesBlackRiver.html>.

OTHER CONDITIONS

1. Wisconsin's Best Management Practices for Water Quality, Woody Biomass Harvesting Guidelines, and Best Management Practices for Invasive Species must be followed on all DNR timber sales. More information:

- Water Quality BMPs: <https://dnr.wi.gov/topic/ForestManagement/bmp.html>
- Biomass: <https://councilonforestry.wi.gov/Pages/WoodyBiomass/Default.aspx>
- Invasive BMPs: <https://councilonforestry.wi.gov/Pages/InvasiveSpecies/Forestry.aspx>

2. **Heterobasidial Root Disease Treatment:** For timber sales that require stump treatment for Heterobasidial Root Disease (Annosum), treatment must be performed by a Certified Pesticide Applicator through Wisconsin Department of Agriculture, Trade and Consumer Protection. **Proof of Certification will be required prior to beginning any areas requiring treatment.** Reporting of type and amount of chemical used will be required. More information at: http://datcp.wi.gov/Plants/Pesticides/Licenses/Commercial_Applicator_Certification.

INSURANCE

The Purchaser shall provide the Department of Natural Resources with a Certificate of Insurance counter-signed by a Wisconsin Resident Agent, indicating that Worker's Compensation Insurance coverage is provided for the duration of the contract prior to any performance under it. Contractors claiming exemption, independent status, will be required to submit a signed, notarized affidavit that affirms their exempt status pursuant to the criteria listed in section 102.07(7)(b), of the Wisconsin Statutes.

*****TRAINING STANDARD*****

The Purchaser shall ensure that at least one in-woods person actively engaged in performance of this contract and responsible for the logging site complies with the Wisconsin SFI® (Sustainable Forestry Initiative®) Training Standard as adopted by the Wisconsin SFI Implementation Committee (SIC). Criteria for the standard can be found at: https://www.fistausa.org/fista/SFI_Workshops.asp or by contacting the Forest Industry Safety & Training Alliance (FISTA). Purchaser agrees to provide documentation to Seller that the training has been attained prior to initiating sale.

FOREST CERTIFICATION: These lands are 3rd party certified.