

Good Neighbor Authority General Sale Conditions

1. Contracts will not be allowed to be extended for longer than a four-year period when extensions are granted.
2. Cutting on timber sale areas shall be completed during the contract period. Contract extensions are not guaranteed. Extensions will be determined on a case-by-case basis. All extensions shall be for a period of 1 year. Contract extensions past the individual contracted ending date will be granted only when the sale operator can show just cause for an extension. Standard extension price increases are:
 - 5% stumpage increase penalty for the first extension on 1- and 2-year contract periods
 - 10% stumpage increase penalty for the second extension on 1- and 2-year contract periods
 - one-time 15% penalty on 3-year contracts extended to 4 years.
3. Whenever a sale area is divided into two or more cutting zones, one zone must be completed before cutting may begin on another zone, unless otherwise specified under special conditions.
4. Logging debris must not be left on wood landing sites. Debris must be spread evenly over the cutting area concurrently with hauling. Additional specific logging debris treatments may be detailed in the sale prospectus.

Bidding and Financing

1. All bids must be submitted on a Department “Timber Sale Bid” form 2400-049.
2. All species, minimum top diameters of utilization, product volumes, bid price, and total bid value for each species must be included on the bid form. Acceptable bids must meet or exceed the advertised minimum value. A bid will be rejected if any individual species/product bid is \$0.
3. Winning bidders will have 6 weeks from the date of the bid opening to submit an acceptable performance bond to the department. If the winning bidder fails to execute the contract and submit an acceptable performance bond, the bidder shall be required to forfeit to the department an amount equal to 10% of the total bid amount. Failure to forfeit the 10% penalty will result in the bidder being considered ineligible to bid on any State timber sales or GNA sales for a two-year period.
4. A performance bond shall be submitted within 6 weeks from the date of the bid opening. **THE EXPIRATION DATE OF ASSURANCE BONDS OR LETTERS OF CREDIT MUST BE 1 YEAR BEYOND THE CONTRACT EXPIRATION DATE.**
5. Upon completion of the sale, the performance bond may either be refunded or withheld in total or in part as liquidated damages according to the conditions of the sale. Performance bonds cannot be applied toward final stumpage payment.
6. Bids should be submitted in sealed envelopes and marked “GNA Bid and Tract Name/ Number” with sale number on the outside.
7. The Department of Natural Resources reserves the right to reject any or all bids.

Utilization

1. All trees designated for cutting that will make one or more 100-inch pulpwood sticks to the minimum top diameter of 4 inches unless the sale contract has options for smaller utilization chosen by the bidder will be cut.

2. All timber marked or designated for cutting will be utilized to a minimum 4-inch top whether or not the quantity is more or less than the estimated.
3. All merchantable wood bulldozed out during road construction must be utilized.

Scaling

1. All wood will be scaled as sawlogs to the minimum top diameter listed in the timber sale contract, unless obviously unfit. Wood that is unfit for sawlogs will be scaled as pulpwood to the minimum top utilization diameter. Combined or comingled products will be scaled as cordwood and converted to tons if needed.
2. Most logs will be haul ticketed and scaled by the sawmill. In some cases, logs will be yarded for scaling. If logs are decked, the log lengths will be marked on the small end of the log with lumber crayon.
3. All pulpwood will be hauled with the haul ticket system. If there is a need to field scale, contact the administrating forester. Piles to be field scaled will be level and square with at least 2 cords per pile.
4. When peeled cordwood is scaled, 12.5% will be added to hand peeled volume, 16% to ring debarked volume, and 25% to other machine peeled volume to determine equivalent unpeeled volume.
5. Sawbolt cordwood meeting log specifications will be converted to MBF using a cord equivalent of 2.44 cords per MBF for softwoods and 2.2 cords per MBF for hardwoods. All weight scaled wood products will be converted to cords using the conversion factors stated in the timber sale prospectus. If not listed in the prospectus, the standard State of Wisconsin cordwood weight conversion factors will be used.
6. Sawbolts must be separated from pulpwood for scaling and billing purposes.
7. All wood, irrespective of top diameter, harvested from the sale area must be accounted for and payment made.
8. Lump sum sales will be billed according to the methods outlined in the sale prospectus. Operational wood may only be harvested with prior approval and will be field scaled and billed at bid prices in addition to the lump sum value of the sale.

Roads and Camps

1. Locations of temporary roads and camps must be approved by the sale administrator. Road use and maintenance specifications are detailed in the sale contract.
2. Road entrances must be cleaned up of all roots, stumps, and down trees at time of construction and kept neat and in good repair during the contract period.
3. No camps will be permitted on any of the lakes or rivers or within sight of any town, county, or state road in the sale areas, or will construction of any roads or trails be permitted to any of the lakes or rivers in the sale areas.
4. Camps and sale roads will be kept neat, clean, and free of garbage, oilcans, plastic bottles, and miscellaneous trash throughout the contract period.
5. All camps will be of a temporary type only. No permanent residence of any kind will be permitted on timber sale areas.

6. All native surfaced approaches to paved or graveled roads are required to have 100 ft. of gravel, 6 in. deep and 12 ft. wide put down when used during nonfrozen conditions.

Worker's Compensation Law Certificate

The contractor/purchaser must provide proof of current workers compensation insurance coverage for all whom are employed by the contractor/purchaser; and the coverage must be in force while any operations (including but not limited to road building or maintenance, cutting, skidding, hauling, machinery repair, etc.) on the contracted timber tract are active. This coverage must be evidenced by submission of an original Certificate of Insurance provided by the insurance company naming the Department as a certificate holder. Purchasers can claim exemption from worker's compensation insurance requirements if the business entity they operate does not have any employees and the purchaser attests to not having employees by affidavit.

Procedure for Submitting Bids

All bids must be submitted on the Department Timber Sale Bid Form (form 2400-049 rev. 10/20) and shall include the following:

1. Tract number.
2. List of all tree species and products to be cut.
3. A bid price per volume unit for each species and product is required. No zero bids will be accepted for a product. The total minimum advertised bid price must be met or exceeded. Math errors will be checked and corrected.
4. No bid bond is required.
5. Check off the type of performance bond to be used in the appropriated box on the bid form.
6. Signature and address of bidder.
7. Persons desiring to bid on more than one tract must submit separate bids on each tract with separate bid forms filled out for each tract.

Additional information, special sale conditions, maps, sample contracts, and bid forms can be obtained from the National Forest Liaison for each District. Contact information is listed in the timber sale documents.

The Wisconsin Department of Natural Resources reserves the right to reject any or all bids.

Bids will be opened publicly at the designated locations at 1:30 p.m. on the dates specified on the timber sale notice.

DEPARTMENT OF NATURAL RESOURCES
Preston Cole, Secretary

By: Paul Schultz, National Forest Specialist (Acting)