



**Good Neighbor Authority (GNA) Timber Sale Information**  
**Chequamegon-Nicolet National Forest, Eagle River-Florence District**

Sealed timber sale bids will be received by mail or in-person at the Crandon DNR Office, 404 N. Lake Ave, Crandon, WI 54520 up to **9:00 AM on Thursday, September 14<sup>th</sup>, 2023**, and will be opened immediately thereafter for timber stumpage being offered under the Good Neighbor Authority (GNA) Program on the Chequamegon-Nicolet National Forest, Eagle River-Florence District. The public may attend in-person or call +1 608-571-2209,,928531561# to attend virtually.

Individual tract prospectus, maps, and other detailed information, including required bid forms and results, can be obtained on the Wisconsin DNR website at: <http://dnr.wi.gov/topic/TimberSales/GNAGeneralInfo.html> or by contacting Kelsey Dencker at 715-216-0286 or [kelsey.dencker@wisconsin.gov](mailto:kelsey.dencker@wisconsin.gov).

Sale Name	Tract #	Acres	Timber Type	Pulp (T)	Logs (MBF)	Min Bid
Habanero	8002-02-23	57	Aspen/Fir	3,520	0	\$26,484.00
Hillbilly	8002-03-23	105	Aspen	4,280	0	\$28,406.00
Spike	8002-04-23	65	Aspen/Fir	2,220	0	\$11,278.00

For tracts not sold on September 14th, 2023, sealed bids will be accepted by mail or in-person until 9:00 AM on September 28<sup>th</sup>, 2023 and will be opened immediately thereafter.

**BIDDING REQUIREMENTS**

1. Bidding Procedure for Timber Sales:
  - a. Bids will be made by species for each tract.
  - b. Estimated volumes and utilization specifications are listed on individual sale prospectus maps. Bid according to volumes listed on individual sale prospectus and/or maps.
  - c. The **high bidder** will be determined by the **greatest total bid** for each tract.
  - d. Bids will be opened in random order.
  - e. **Bidders in attendance (virtual)** can remove their bid from consideration before each individual tract is opened. Bidders must identify themselves by clearly stating their name, address, and telephone number PRIOR to a bid being opened to withdraw their bid from consideration.
2. Bids may be made on one or more tracts.
3. Submit each bid in an individual sealed envelope marked "Bid for Timber Stumpage" with the timber sale name, and tract number on the outside. Wisconsin DNR Timber Sale Bid Forms must be used to make bids on DNR timber sales and is included with the individual sale prospectus.
4. A per unit bid must be made on every item on a tract. No "zero" bids for any species or products will be accepted.
5. Winning bidders will be notified within 24 hours of bid opening and must sign the timber sale contract and submit an acceptable performance bond within 6 weeks of the bid opening. If the winning bidder fails to execute the contract and submit an acceptable performance bond, the bidder shall be required to forfeit to the department an amount equal to 10% of the total bid amount. Failure to forfeit the 10% penalty will result in the bidder being considered ineligible to bid on any state or GNA timber sales for a two-year period.
6. A **Performance Bond or Letter of Credit** is required before awarding of contract. The bond shall be fifteen percent (15%) of the total bid value or a minimum of \$1000.00, whichever is greater. The bond will be held intact by the Department of Natural Resources until the satisfactory completion of the timber sale contract. Performance bonds in a form of other than cash for these sales must expire no earlier than **1-year past contract expiration date**.
7. The Department of Natural Resources reserves the right to reject any and all bids.

## **SALES TAX CERTIFICATION**

1. A [Sales and Use Tax Exemption Certificate](#) must be provided at the signing of the contract. This certificate is required to cover a contractor or individual reselling stumpage harvested for firewood/fuelwood and mills and manufacturing facilities. More information about the certificate can be found at <https://www.revenue.wi.gov/DORForms/s-211-inst.pdf>.

## **GNA DOCUMENTATION**

1. [AD-1048 Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion Lower Tier Covered Transactions](#) must be provided at the signing of the contract. This USDA form is required for all GNA sales to ensure the contractor is eligible to bid on USFS timber sales.
2. [AD-3031 Assurance Regarding Felony Conviction or Tax Delinquent Status for Corporate Applicants](#) must be provided at the signing of the contract. This USDA form is required for all GNA sales to ensure corporations do not have felony convictions or tax delinquent status. If the contractor is not a corporation, this form must still be signed.

## **UTILIZATION**

1. All trees designated for cutting will be utilized to a 4" for pulp, 10.6" small end diameter inside bark for hardwood logs, and 7.6" small end diameter inside bark for softwood logs.
2. When designated for cutting, all trees containing one (1) or more one hundred inch (100") long stick to a four inch (4") minimum top diameter will be considered merchantable.

## **SCALING AND PAYMENT**

1. If eligible for deferred payment option, payment for timber removed from site must be made within 30 days after invoice.
2. If not eligible for deferred payment option, no wood will be hauled from the sale area until advanced payment is made.
3. If sold as a lump sum sale, payment in full must be made on entire sale, or by the cutting block, or by some other means as mutually agreed upon by Department of Natural Resources and contractor.
4. The mill scale ticket system will be used as the preferred method of sale administration. Other scaling systems may be used at the discretion of the Department of Natural Resources.
5. If a woods scale system is used, all cordwood or logs will be piled for scaling. Piles will be level and square with at least 5 cords per pile. At least 10 cords will be piled before a scale is requested. Scaling requests must be made at least one day in advance.
6. No refunds of stumpage payments will be made for un-removed wood, and wood left on the sale area at contract expiration shall revert to the seller.
7. Scribner Decimal C Log Rule shall be used for scaling logs. Conversion from MBF to cords or cords to MBF shall be 2.44 cords per MBF for softwoods and 2.2 cords per MBF for hardwoods.
8. Weight scale conversions will be at rates as specified in the Department of Natural Resources timber sale handbook listed below unless the individual timber sale has specific mixed species pro-rates/conversions.

### **CORDWOOD WEIGHT CONVERSION FACTORS POUNDS PER CORD**

<u>Species</u>	<u>Weight (lb)</u>	<u>Weight (T)</u>	<u>Species</u>	<u>Weight (lb)</u>	<u>Weight (T)</u>
Ash	4600	2.300	Jack pine	4250	2.125
Aspen	4500	2.250	Locust	5300	2.650
Balsam	4250	2.125	Mixed hardwood	4800	2.400
Balsam poplar	4900	2.450	Red oak	5500	2.750
Basswood	3850	1.925	Red pine	4500	2.250
Beech	5050	2.525	Soft maple	4550	2.275
Black Cherry	4300	2.150	Spruce	4000	2.000
Cedar	3150	1.575	Tamarack	4650	2.325
Cottonwood	4650	2.325	White birch	4800	2.400
Elm	5000	2.500	White oak	5850	2.925
Hard maple	5100	2.550	White pine	4200	2.100
Hemlock	4800	2.400	Yellow birch	5350	2.675
Hickory	5400	2.700			

## **CONTRACT PERIOD**

1. All contracts offered during this bid opening will expire **June 30<sup>th</sup>, 2026.**

## **CONTRACT EXTENSIONS**

1. Contract extensions will not be granted without justifiable reason. Justification will be determined by the Department of Natural Resources.
2. Contract expiration dates are given on the individual timber sale. Contract extensions are not guaranteed. All extensions, if granted, will be for one year. Extension requests will be considered with the following conditions:
  - a. **One and Two-Year Contracts:**
    - 1<sup>st</sup> extension – 5% increase in stumpage rate
    - 2<sup>nd</sup> extension – Additional 10% increase in stumpage rate
  - b. **Three and Four-Year Contracts:**
    - 1<sup>st</sup> extension – 15% increase in stumpage rate (only one extension granted)

## **OTHER CONDITIONS**

1. Wisconsin's Best Management Practices for Water Quality, Woody Biomass Harvesting Guidelines, and Best Management Practices for Invasive Species must be followed on all DNR timber sales. More information on these management guidelines can be found at the links below:
  - Water Quality BMPs: <https://dnr.wi.gov/topic/ForestManagement/bmp.html>
  - Biomass: <https://councilonforestry.wi.gov/Pages/WoodyBiomass/Default.aspx>
  - Invasive BMPs: <https://councilonforestry.wi.gov/Pages/InvasiveSpecies/Forestry.aspx>

## **INSURANCE**

1. The "Contractor" (purchaser) shall provide the Department of Natural Resources with a Certificate of Insurance counter-signed by a Wisconsin Resident Agent, indicating that Worker's Compensation Insurance coverage is provided for the duration of the contract prior to any performance under it. Contractor claiming exemption, independent status, the contractor/purchaser will be required to submit a signed, notarized affidavit that affirms their exempt status pursuant to the criteria listed in section 102.07(7)(b), of the Wisconsin Statutes.
2. Contracts may contain other provisions. Contracts may not be assigned. A sample copy of the contract is available upon request.

### **\*\*\*TRAINING STANDARD\*\*\***

**The Purchaser shall ensure that at least one in-woods person actively engaged in performance of this contract and responsible for the logging site complies with the Wisconsin Sustainable Forestry Initiative® (SFI®) Training Standard as adopted by the Wisconsin SFI Implementation Committee (SIC). Criteria for the standard can be found at the website [https://www.fistausa.org/fista/SFI\\_Workshops.asp](https://www.fistausa.org/fista/SFI_Workshops.asp) or by contacting the Forest Industry Safety & Training Alliance (FISTA). Purchaser agrees to provide documentation to Seller that the training has been attained prior to initiating sale.**

**FOREST CERTIFICATION: These lands are NOT 3<sup>rd</sup> party certified.**

Sincerely,



**Kelsey Dencker**  
Forester & GNA National Forest Liaison  
Wisconsin Department of Natural Resources  
(715) 216-0286  
[kelsey.dencker@wisconsin.gov](mailto:kelsey.dencker@wisconsin.gov)

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